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(c) It shall address such matters as non-compensatory rates, discounts greater than avoided costs, and failures to achieve stated goals for on-time delivery standards. A more detailed analysis is required when the Commission observed and commented upon the same matter in its Annual Compliance Determination for the previous fiscal year.

§ 3050.21 Content of the Postal Service's section 3652 report.

- (a) No later than 90 days after the close of each fiscal year, the Postal Service shall submit a report to the Commission analyzing its cost, volume, revenue, rate, and service information in sufficient detail to demonstrate that all products during such year comply with all applicable provisions of title 39 of the United States Code. The report shall provide the items in paragraphs (b) through (j) of this section.
- (b) The volume and revenue generated by each product;
- (c) The attributable costs of, and the contribution to institutional costs made by, each product;
- (d) The quality of service received by each market dominant product, including the speed of delivery and the reliability of delivery:
- (e) For each market dominant workshare discount offered during the reporting year:
- (1) The per-item cost avoided by the Postal Service by virtue of such discount:
- (2) The percentage of such per-item cost avoided that the per-item workshare discount represents;
- (3) The per-item contribution made to institutional costs: and
- (4) The factual and analytical bases for its conclusion that one or more of the exception provisions of 39 U.S.C. 3622(e)(2)(A) through (D) apply.
- (f) For each market dominant negotiated service agreement:
- (1) Identify its rates and service features;
- (2) Estimate its costs, volumes, and revenues:
- (3) Analyze its effect on the operational performance of the Postal Service, specifying the affected operations and, to the extent possible, quantifying the effect;

- (4) Analyze the contribution of the agreement to institutional costs for its most recent year of operation. The year analyzed shall end on the anniversary of the negotiated service agreement that falls within the fiscal year covered by the Postal Service's annual periodic reports to the Commission and include the 12 preceding months. The analysis shall show all calculations and fully identify all inputs. Inputs used to estimate the effect on total contribution to the Postal Service, such as unit costs and price elasticities, shall be updated using fiscal year values; and
- (5) Analyze the effect of the negotiated service agreement (and other functionally equivalent negotiated service agreements) on the market-place. If there were harmful effects, explain why those effects were not unreasonable.
- (g) For each competitive negotiated service agreement:
- (1) Identify its rates and service features; and
- (2) Estimate its costs, volumes, and revenues.
- (h) For market tests of experimental products:
- (1) Estimate their costs, volumes, and revenues individually, and in aggregate, by market dominant and by competitive product group:
- (2) Estimate the quality of service of each individual experimental product; and
- (3) Indicate whether offering the experimental product has created an inappropriate competitive advantage for the Postal Service or any mailer.
- (i) For each nonpostal service, estimate its costs, volumes, and revenues; and
- (j) Provide any other information that the Postal Service believes will help the Commission evaluate the Postal Service's compliance with the applicable provisions of title 39 of the United States Code.

§ 3050.22 Documentation supporting attributable cost estimates in the Postal Service's section 3652 report.

(a) The items in paragraphs (b) through (p) of this section shall be reported when they have changed from those used in the most recent Annual Compliance Determination.

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- (b) The CRA report, including relevant data on international mail services:
- (c) The Cost Segments and Components (CSC) report;
- (d) All input data and processing programs used to produce the CRA report, to include:
- (1) CSC Reconciliation to Financial Statement and Account Reallocations;
- (2) Manual Input Requirement (reflecting direct accounting or modeled costs);
- (3) The CSC "A" report (showing how indirect costs are distributed to products based on the distribution of direct costs);
- (4) The CSC "B" report (showing how indirect Property Equipment Supplies Services and Administrative (PESSA) costs are distributed to products;
- (5) The CSC "D" report (showing final adjustments to total attributable and product-specific costs);
- (6) The CSC "F" report (containing distribution keys for indirect labor components);
- (7) The control file that includes the CRA program control string commands used to produce the CRA and the above-described CSC reports; and
- (8) The master list of cost segment components, including all of the components used as distribution keys in the development of the CSC report and its accompanying reports.
- (e) Spreadsheet workpapers underlying development of the CSC report by component. These workpapers shall include the updated factors and input data sets from the supporting data systems used, including:
- (1) The In-Office Cost System (IOCS); (2) The Management Operating Data
- (2) The Management Operating Data System (MODS);
- (3) The City Carrier Cost System (CCCS);
- (4) The City Carrier Street Time Sampling System (CCSTS);
- (5) The Rural Carrier Cost System (RCCS);
 - (6) The National Mail Count;
- (7) The Transportation Cost System (TRACS);
- (8) System for International Revenues and Volumes/Outbound (SIRV/O);
- (9) System for International Revenues and Volumes/Inbound (SIRV/I);

- (10) Military and International Dispatch and Accountability System; and
- (11) Inbound International Revenue Accounting Systems (IAB data).
- (f) The econometric analysis of carrier street time, including input data, processing programs, and output;
- (g) The Window Service Supply Side Variability, Demand Side Variability, and Network Variability studies, including input data, processing programs, and output;
- (h) The econometric analysis of purchased highway transportation cost variability, including input data, processing programs, and output;
- (i) The econometric analysis of freight rail cost variability, including input data, processing programs, and output:
- (j) A list and summary description of any transportation contracts whose unit rates vary according to the level of postal volume carried. The description should include the product or product groups carried under each listed contract:
- (k) Spreadsheets and processing programs distributing attributable mail processing costs;
- (1) The Vehicle Service Driver Data Collection System;
- (m) Input data, processing programs, and output of the Vehicle Service Driver Cost Variability Study;
- (n) Econometric analysis of postmaster cost variability;
 - (o) Floor Space Survey; and
- (p) Density studies used to convert weight to cubic feet of mail.

§ 3050.23 Documentation supporting incremental cost estimates in the Postal Service's section 3652 report.

Input data, processing programs, and output of an incremental cost model shall be reported.

§ 3050.24 Documentation supporting estimates of costs avoided by worksharing and other mail characteristics in the Postal Service's section 3652 report.

- (a) The items in paragraphs (b) through (l) of this section shall be reported, including supporting calculations and derivations.
- (b) Letter, card, flat, parcel and nonflat machinable mail processing cost models with Delivery Point Sequence